Schedule LSM-1 Page 1 of 3 EighthSeventh Revised Page 74 Superseding SeventhSixth Revised Page 74

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

CALCULATION OF THE DEFAULT SERVICE CHARGE

	Non-G1 Class Default Service:	Nov-09	Dec-09	Jan-10	Feb-10	Mar-10	Apr-10	Total
		1107 02	200 05	<u> </u>	100 10	17111 10	<u> </u>	<u> </u>
1	Power Supply Charge Reconciliation	(\$1,343)	(\$1,367)	(\$1,495)	(\$1,675)	(\$1,515)	(\$1,459)	(\$8,854)
2	Total Costs	\$4,970,497	\$5,613,968	\$6,876,334	\$7,757,399	<u>\$6,210,110</u>	\$5,681,788	\$37,110,097
3	Reconciliation plus Total Costs (L.1 + L.2)	\$4,969,155	\$5,612,601	\$6,874,839	\$7,755,724	\$6,208,595	\$5,680,329	\$37,101,243
4	kWh Purchases	67,835,413	69,054,301	75,546,749	84,640,826	76,545,061	73,686,246	447,308,596
5	Total, Before Losses (L.3 / L.4)	\$0.07325	\$0.08128	\$0.09100	\$0.09163	\$0.08111	\$0.07709	\$0.08294
6	Losses	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%
7	Total Retail Rate - Variable Power Supply Charge	00.05504	00.00540	00.00502	40.00750	00.00520		
8	(L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6))	\$0.07794	\$0.08648	\$0.09683	\$0.09750	\$0.08630	\$0.08202	\$0.08825
	Renewable Portfolio Standard (RPS) Charge	**	**	**	**	**	**	**
9	Reconciliation	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Costs	\$111,456	\$113,458	\$162,098	\$181,610	\$164,240	\$158,106	\$890,967
11	Reconciliation plus Total Costs (L.9 + L.10)	\$111,456	\$113,458	\$162,098	\$181,610	\$164,240	\$158,106	\$890,967
	kWh Purchases	67,835,413	69,054,301	75,546,749	84,640,826	76,545,061	73,686,246	447,308,596
	Total, Before Losses (L.11 / L.12)	\$0.00164	\$0.00164	\$0.00215	\$0.00215	\$0.00215	\$0.00215	\$0.00199
	Losses	<u>6.40%</u>	6.40%	6.40%	6.40%	6.40%	6.40%	<u>6.40%</u>
15	Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14))	\$0.00175	\$0.00175	\$0.00228	\$0.00228	\$0.00228	\$0.00228	
16	Total Retail Rate - Fixed RPS Charge (L.13 * (1+L.14))							\$0.00212
17	Total Retail Rate - Variable Default Service							
18	Charge (L.7 + L.15) Total Retail Rate - Fixed Default Service Charge	\$0.07969	\$0.08823	\$0.09911	\$0.09978	\$0.08858	\$0.08430	
	(L.8+L.16)							\$0.09037
				As show	n on Schedule LS	M-2, Page I		
	Non-G1 Class Default Service:	May-10	<u>Jun-10</u>	As show Jul-10	n on Schedule LS Aug-10	M-2, Page 1 Sep-10	Oct-10	Total
		May-10	<u>Jun-10</u>				Oct-10	<u>Total</u>
1	Power Supply Charge			<u>Jul-10</u>	<u>Aug-10</u>	<u>Sep-10</u>		
1 2	Power Supply Charge Reconciliation	(\$16,099)	(\$18,428)	Jul-10 (\$21,804)	Aug-10 (\$21,688)	Sep-10 (\$17,803)	(\$17,524)	(\$113,347)
2	Power Supply Charge Reconciliation Total Costs	(\$16,099) \$4,721,482	(\$18,428) \$5,530,518	<u>Jul-10</u> (\$21,804) <u>\$6,830,374</u>	(\$21,688) \$6,988,403	\$ep-10 (\$17,803) \$5,299,468	(\$17,524) \$5,285,776	(\$113,347) \$34,656,022
	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2)	(\$16,099) <u>\$4,721,482</u> \$4,705,383	(\$18,428) <u>\$5,530,518</u> \$5,512,090	Jul-10 (\$21,804) \$6,830,374 \$6,808,569	\$6,988,403 \$6,966,715	\$ep-10 (\$17,803) \$5,299,468 \$5,281,665	(\$17,524) <u>\$5,285,776</u> \$5,268,252	(\$113,347) \$34,656,022 \$34,542,674
2 3 4	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u>	(\$18,428) \$5,530,518 \$5,512,090 72,116,000	\$1,804) \$6,830,374 \$6,808,569 85,328,322	\$21,688) \$6,988,403 \$6,966,715 \$4,873,727	\$ep-10 (\$17,803) \$5,299,468 \$5,281,665 69,670,112	(\$17,524) \$5,285,776 \$5,268,252 68,579,121	(\$113,347) <u>\$34,656,022</u> \$34,542,674 <u>443,568,800</u>
2 3 4 5	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2)	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u> \$0.07469	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643	\$6,830,374 \$6,808,569 \$5,328,322 \$0.07979	\$6,988,403 \$6,966,715 \$4,873,727 \$0.08208	\$5,299,468 \$5,281,665 69,670,112 \$0.07581	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682	(\$113,347) <u>\$34,656,022</u> \$34,542,674 <u>443,568,800</u> \$0.07787
2 3 4 5 6	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4)	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u>	(\$18,428) \$5,530,518 \$5,512,090 72,116,000	\$1,804) \$6,830,374 \$6,808,569 85,328,322	\$21,688) \$6,988,403 \$6,966,715 \$4,873,727	\$ep-10 (\$17,803) \$5,299,468 \$5,281,665 69,670,112	(\$17,524) \$5,285,776 \$5,268,252 68,579,121	(\$113,347) <u>\$34,656,022</u> \$34,542,674 <u>443,568,800</u>
2 3 4 5 6 7	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6))	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u> \$0.07469	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643	\$6,830,374 \$6,808,569 \$5,328,322 \$0.07979	\$6,988,403 \$6,966,715 \$4,873,727 \$0.08208	\$5,299,468 \$5,281,665 69,670,112 \$0.07581	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682	(\$113,347) <u>\$34,656,022</u> \$34,542,674 <u>443,568,800</u> \$0.07787
2 3 4 5 6 7	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u> \$0.07469 <u>6.40%</u>	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40%	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 \$6,40%	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40%	\$5,299,468 \$5,281,665 69,670,112 \$0.07581 6.40%	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40%	(\$113,347) <u>\$34,656,022</u> \$34,542,674 <u>443,568,800</u> \$0.07787
2 3 4 5 6 7	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6))	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u> \$0.07469 <u>6.40%</u>	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40%	\$6,830,374 \$6,808,569 85,328,322 \$0.07979 6.40% \$0.08490	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734	\$5,299,468 \$5,281,665 69,670,112 \$0.07581 6.40% \$0.08066	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40%	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40%
2 3 4 5 6 7 8	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge	(\$16,099) <u>\$4,721,482</u> \$4,705,383 <u>63,001,518</u> \$0.07469 <u>6.40%</u>	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40%	\$6,830,374 \$6,808,569 85,328,322 \$0.07979 6.40% \$0.08490	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40%	\$5,299,468 \$5,281,665 69,670,112 \$0.07581 6.40% \$0.08066	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40%	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40%
2 3 4 5 6 7 8	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge	(\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40% \$0.08133	\$1,804) \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 \$6,40% \$0.08490	(\$21,688) \$6,988,403 \$6,966,715 84,873,727 \$0.08208 6.40% \$0.08734	\$17,803) \$5,299,468 \$5,281,665 69,670,112 \$0.07581 6.40% \$0.08066	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40% \$0.08174	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286
2 3 4 5 6 7 8	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation	(\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6,40% \$0.07947 \$1,551 \$118,486	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 As show \$2,101 \$160,474	(\$21,688) \$6,988,403 \$6,966,715 84,873,727 \$0.08208 6.40% \$0.08734	\$\frac{\\$17,803\}{\\$5,299,468}\$\$ \$5,281,665\$\$ \$\frac{69,670,112}{\\$0.07581}\$\$ \$\frac{6.40\%}{\\$1,715}\$\$ \$\frac{11}{\\$1,715}\$\$	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6,40% \$0.08174 \$1,688 \$128,975	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286
2 3 4 5 6 7 8	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs	(\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6,40% \$0.07947	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490	(\$21,688) \$6,988,403 \$6,966,715 84,873,727 \$0.08208 6,40% \$0.08734	\$17,803) \$5,299,468 \$5,281,665 69,670,112 \$0,07581 6.40% \$0,08066	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 640% \$0.08174	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210
2 3 4 5 6 7 8 9 10 11 12	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10)	(\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947 \$1,551 \$118,486 \$120,037	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6,40% \$0.08490 \$2,101 \$160,474 \$162,575	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	(\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40% \$0.08174 \$1,688 \$128,975 \$130,663	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131
2 3 4 5 6 7 8 9 10 11 12 13	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5* (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5* (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases	\$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947 \$1,551 \$118,486 \$120,037 63,001,518	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$85,328,322	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$5,285,776 \$5,268,252 68,579,121 \$0.07682 6.40% \$0.08174 \$1,688 \$128,975 \$130,663 68,579,121	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800
2 3 4 5 6 7 8 9 10 11 12 13 14	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12)	\$4,721,482 \$4,705,383 \$63,001,518 \$0.07469 \$0.07947 \$1,551 \$118,486 \$120,037 \$63,001,518 \$0.00191	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727 \$0.00191	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$1,688 \$128,975 \$130,663 \$6,579,121 \$0.07682 \$1,688 \$128,975 \$130,663	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191
2 3 4 5 6 7 8 9 10 11 12 13 14 15	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12) Losses Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14))	\$4,721,482 \$4,705,383 \$63,001,518 \$0.07469 \$0.07947 \$1,551 \$118,486 \$120,037 \$63,001,518 \$0.00191	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727 \$0.00191	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$1,688 \$128,975 \$130,663 \$6,579,121 \$0.07682 \$1,688 \$128,975 \$130,663	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191
2 3 4 5 6 7 8 9 10 11 12 13 14 15	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12) Losses Total Retail Rate - Variable RPS Charge	\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947 \$1,551 \$118,486 \$120,037 63,001,518 \$0.00191 6.40%	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191 6,40%	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191 6.40%	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727 \$0.00191 \$6,40%	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6,40% \$0.08174 \$1,688 \$128,975 \$130,663 68,579,121 \$0.00191 6,40%	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12) Losses Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14)) Total Retail Rate - Fixed RPS Charge (L.13 * (1+L.14))	\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947 \$1,551 \$118,486 \$120,037 63,001,518 \$0.00191 6.40%	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191 6,40%	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191 6.40%	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727 \$0.00191 \$6,40%	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6,40% \$0.08174 \$1,688 \$128,975 \$130,663 68,579,121 \$0.00191 6,40%	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191 6.40%
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12) Losses Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14)) Total Retail Rate - Fixed RPS Charge	\$16,099) \$4,721,482 \$4,705,383 63,001,518 \$0.07469 6.40% \$0.07947 \$1,551 \$118,486 \$120,037 63,001,518 \$0.00191 6.40%	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6,40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191 6,40%	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 6.40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191 6.40%	\$6,988,403 \$6,988,403 \$6,966,715 \$4,873,727 \$0.08208 \$6,40% \$0.08734 \$2,090 \$159,619 \$161,709 \$4,873,727 \$0.00191 \$6,40%	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$17,524) \$5,285,776 \$5,268,252 68,579,121 \$0.07682 6,40% \$0.08174 \$1,688 \$128,975 \$130,663 68,579,121 \$0.00191 6,40%	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191 6.40%
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Power Supply Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.1 + L.2) kWh Purchases Total, Before Losses (L.3 / L.4) Losses Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) Renewable Portfolio Standard (RPS) Charge Reconciliation Total Costs Reconciliation plus Total Costs (L.9 + L.10) kWh Purchases Total, Before Losses (L.11 / L.12) Losses Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14)) Total Retail Rate - Fixed RPS Charge (L.13 * (1+L.14)) Total Retail Rate - Variable Default Service	\$1,551 \$118,486 \$120,037 \$3,001,518 \$0.07469 \$0.07947	(\$18,428) \$5,530,518 \$5,512,090 72,116,000 \$0.07643 6.40% \$0.08133 \$1,775 \$135,627 \$137,402 72,116,000 \$0.00191 6.40% \$0.00203	\$6,830,374 \$6,830,374 \$6,808,569 \$5,328,322 \$0.07979 \$6,40% \$0.08490 \$2,101 \$160,474 \$162,575 \$5,328,322 \$0.00191 \$6,40% \$0.00203	(\$21,688) \$6,988,403 \$6,966,715 84,873,727 \$0.08208 6.40% \$0.08734 m on Schedule LS \$2,090 \$159,619 \$161,709 84,873,727 \$0.00191 6.40% \$0.00203	\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	\$1,688 \$128,975 \$130,663 \$6,40% \$0.08174	(\$113,347) \$34,656,022 \$34,542,674 443,568,800 \$0.07787 6.40% \$0.08286 \$10,921 \$834,210 \$845,131 443,568,800 \$0.00191 6.40%

Authorized by NHPUC Order No. 25,011 in Case No. DE 10-028 DE 09-009, dated September 4, 2009

(R)

Schedule LSM-1 Page 2 of 3 FourteenthThirteenth Revised Page 75 Superseding ThirteenthTwelfth Page 75

CALCULATION OF THE DEFAULT SERVICE CHARGE

			35 40			A	s shown on Scheo	dule LSM-4, Page	e 1
	G1 Class Default Service:	Feb-10	<u>Mar-10</u>	<u>Apr-10</u>	<u>Total</u>	<u>May-10</u>	<u>Jun-10</u>	<u>Jul-10</u>	Total
	Power Supply Charge								
1	Reconciliation	\$34,513	\$34,833	\$34,881	\$104,227	(\$2,830)	(\$2,543)	(\$3,178)	(\$8,550)
2	Total Costs	<u>\$849,132</u>	<u>\$764,212</u>	<u>\$747,891</u>	<u>\$2,361,235</u>	<u>\$752,196</u>	<u>\$652,785</u>	<u>\$843,245</u>	\$2,248,225
3	Reconciliation plus Total Costs (L.1 + L.2)	\$883,645	\$799,044	\$ 782,772	\$2,465,462	\$749,366	\$650,242	\$840,067	\$2,239,675
4	kWh Purchases	9,941,440	<u>10,033,425</u>	<u>10,047,273</u>	30,022,138	11,344,763	10,194,853	12,739,542	34,279,157
5	Total, Before Losses (L.3 / L.4)	\$0.08889	\$0.07964	\$0.07791		\$0.06605	\$0.06378	\$0.06594	
6	Losses	<u>4.591%</u>	<u>4.591%</u>	<u>4.591%</u>		4.591%	4.591%	4.591%	
7	Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6))	\$0.09297	\$ 0.08329	\$ 0.08149		\$0.06909	\$0.06671	\$0.06897	
	Renewable Portfolio Standard (RPS) Charge					A	s shown on Scheo	dule LSM-5, Page	e 1
8	Reconciliation	\$0	\$0	\$0	\$0	\$4,315	\$3,877	\$4,845	\$13,038
9	Total Costs	<u>\$20,925</u>	<u>\$21,118</u>	<u>\$21,147</u>	\$63,190	<u>\$21,720</u>	<u>\$19,519</u>	\$24,391	<u>\$65,630</u>
10	Reconciliation plus Total Costs (L.8 + L.9)	\$20,925	\$21,118	\$21,147	\$63,190	\$26,035	\$23,396	\$29,236	\$78,668
11	kWh Purchases	9,941,440	<u>10,033,425</u>	<u>10,047,273</u>	30,022,138	11,344,763	10,194,853	12,739,542	34,279,157
12	Total, Before Losses (L.10 / L.11)	\$0.00210	\$0.00210	\$0.00210		\$0.00229	\$0.00229	\$0.00229	
13	Losses	<u>4.591%</u>	<u>4.591%</u>	<u>4.591%</u>		<u>4.591%</u>	4.591%	4.591%	
14	Total Retail Rate - Variable RPS Charge (L.12 * (1+L.13))	\$0.00220	\$0.00220	\$ 0.00220		\$0.00240	\$0.00240	\$0.00240	
15	$\label{eq:continuous} Total \ Retail \ Rate - Variable \ Default \ Service \\ Charge \ (L.7 + L.14)$	\$ 0.09517	\$0.08549	\$ 0.08369		\$0.07149	\$0.06911	\$0.07137	

Authorized by NHPUC Order No. 25,054 in Case No. DE 10-028 DE 09-009, dated December 18, 2009

Issued: March 12, 2010December 11, 2009 Effective: MayFebruary 1, 2010 Issued By: Mark H. Collin Treasurer NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

EleventhTenth Revised Page 6 Superseding TenthNinth Revised Page 6

SUMMARY OF LOW-INCOME ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

Rate D

<u>Tier</u>	Percentage of Federal Poverty Guidelines	<u>Discount</u>	<u>Blocks</u>	LI EAP Discount(1)	LI-EAP <u>Discount(1)</u>
1	176 - 185	5%	Customer Charge	(\$0.42)	(\$0.42)
			First 250 kWh Excess 250 kWh	(\$0.00655) (\$0.00680)	(\$0.00627) (\$0.00652)
2	151 - 175	7%	Customer Charge	(\$0.59)	(\$0.59)
			First 250 kWh Excess 250 kWh	(\$0.00917) (\$0.00952)	(\$0.00878) (\$0.00913)
3	126 - 150	18%	Customer Charge	(\$1.51)	(\$1.51)
			First 250 kWh Excess 250 kWh	(\$0.02357) (\$0.02447)	(\$0.02259) (\$0.02349)
4	101 - 125	33%	Customer Charge	(\$2.77)	(\$2.77)
			First 250 kWh Excess 250 kWh	(\$0.04322) (\$0.04487)	(\$0.04141) (\$0.04306)
5	76 - 100	48%	Customer Charge	(\$4.03)	(\$4.03)
			First 250 kWh Excess 250 kWh	(\$0.06287) (\$0.06527)	(\$0.06024) (\$0.06264)
6	0 - 75	70%	Customer Charge	(\$5.88)	(\$5.88)
			First 250 kWh Excess 250 kWh	(\$0.09168) (\$0.09518)	(\$0.08784) (\$0.09134)

⁽¹⁾ Total utility charges from Page 4 (excluding the Electricity Consumption Tax) plus Non-G1 class Fixed Default Service Rate multiplied by the appropriate discount.

Authorized by NHPUC Order No. 25,011 in Case No. DE 10-028 DE 09-009, dated September 4, 2009

Issued: March 12, 2010August 28, 2009
Effective: May 1, 2010November 1, 2009

Treasurer

Reconciliation amount for November 2010-April 2011

Total

1	Reconciliation (1)	May-10 <u>Estimated</u> (\$16,099)	Jun-10 <u>Estimated</u> (\$18,428)	Jul-10 <u>Estimated</u> (\$21,804)	Aug-10 <u>Estimated</u> (\$21,688)	Sep-10 <u>Estimated</u> (\$17,803)	Oct-10 <u>Estimated</u> (\$17,524)	<u>Total</u> (\$113,347)
2	Total Costs (Page 2)	<u>\$4,721,482</u>	<u>\$5,530,518</u>	<u>\$6,830,374</u>	<u>\$6,988,403</u>	<u>\$5,299,468</u>	<u>\$5,285,776</u>	<u>\$34,656,022</u>
3	Reconciliation plus Total Costs (L.1 + L.2)	\$4,705,383	\$5,512,090	\$6,808,569	\$6,966,715	\$5,281,665	\$5,268,252	\$34,542,674
4	kWh Purchases	63,001,518	72,116,000	85,328,322	84,873,727	69,670,112	68,579,121	443,568,800
5	Total, Before Losses (L.3 / L.4)	\$0.07469	\$0.07643	\$0.07979	\$0.08208	\$0.07581	\$0.07682	\$0.07787
6	Losses	6.40%	<u>6.40%</u>	<u>6.40%</u>	6.40%	6.40%	<u>6.40%</u>	6.40%
7 8	Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6))	\$0.07947	\$0.08133	\$0.08490	\$0.08734	\$0.08066	\$0.08174	\$0.08286

⁽¹⁾ Balance as of January 31, 2010 modified, as detailed below, to reflect that current rates (through April 30, 2010) include a credit for the overcollection as of January 31, 2009 and to reflect accruals for RPS. Figure is then allocated between rate periods (May-October 2010 and November 2010-April 2011) and then to each month, May through October 2010, on equal per kWh basis.

(\$111,325) (\$224,673)

10, on equal per kWh basis.		, in 2011, and then to each menting that are agree colored
January 31, 2010 actual balance - Schedule LSM-2, Page 2	(\$1,143,483)	
less: Estimated remaining credit for January 31, 2009 reconciliation - Feb, Mar, Apr 2010		
Estimated kWh Sales Feb-Apr 2010	222,602,247	
Amount of reconciliation in current rate	(\$0.00002)	
Estimated amount of reconciliation to be credited Feb-Apr 2010	(\$4,452)	
		Note: effective August 1, 2009, RPS moved to a separate reconciliation
plus: Non-G1 Class RPS amounts included in rate filings, Jan - Jul 2009	<u>\$914,358</u>	model
Total reconciliation for May 1, 2010-April 30, 2011	(\$224,673)	
kWh purchases forecast May-October 2010	443,568,800	50.45%
kWh purchases forecast November 2010-April 2011	435,727,296	49.55%
Total	879,296,096	
Reconciliation amount for May-October 2010	(\$113,347)	

	(a)	(b)	(c)	(d) Ending Balance	(e)	(f)	(g) Number of	(h)	(i)
		Total Costs	Total Revenue	Before Interest	Average Monthly	Interest	Days /	Computed	Ending Balance with
	Beginning Balance	(Page 3)	(Page 4)	(a + b - c)	Balance ((a+d) / 2)	Rate	Month	Interest	Interest (d + h)
Feb-09	(\$1,259,276)	\$8,010,638	\$7,536,393	(\$785,031)	(\$1,022,153)	4.00%	28	(\$3,136)	(\$788,168)
Mar-09	(\$788,168)	\$7,205,121	\$7,379,748	(\$962,794)	(\$875,481)	4.00%	31	(\$2,974)	(\$965,769)
Apr-09	(\$965,769)	\$5,861,733	\$6,460,062	(\$1,564,098)	(\$1,264,933)	3.25%	30	(\$3,379)	(\$1,567,477)
May-09	(\$1,567,477)	\$4,776,088	\$5,044,696	(\$1,836,084)	(\$1,701,780)	3.25%	31	(\$4,697)	(\$1,840,782)
Jun-09	(\$1,840,782)	\$4,306,047	\$5,070,023	(\$2,604,758)	(\$2,222,770)	3.25%	30	(\$5,938)	(\$2,610,696)
Jul-09	(\$2,610,696)	\$7,667,120	\$6,570,701	(\$1,514,277)	(\$2,062,486)	3.25%	31	(\$5,693)	(\$1,519,970)
Aug-09	(\$1,519,970)	\$7,315,689	\$6,242,669	(\$446,950)	(\$983,460)	3.25%	31	(\$2,715)	(\$449,664)
Sep-09	(\$449,664)	\$4,764,103	\$5,619,865	(\$1,305,426)	(\$877,545)	3.25%	30	(\$2,344)	(\$1,307,770)
Oct-09	(\$1,307,770)	\$4,823,903	\$4,564,453	(\$1,048,320)	(\$1,178,045)	3.25%	31	(\$3,252)	(\$1,051,572)
Nov-09	(\$1,051,572)	\$3,785,214	\$5,093,032	(\$2,359,390)	(\$1,705,481)	3.25%	30	(\$4,311) (1)	(\$2,363,701)
Dec-09	(\$2,363,701)	\$7,206,908	\$6,389,248	(\$1,546,040)	(\$1,954,870)	3.25%	31	(\$5,723) (2)	(\$1,551,763)
Jan-10	(\$1,551,763)	\$7,080,371	\$6,668,377	(\$1,139,768)	(\$1,345,765)	3.25%	31	<u>(\$3,715)</u>	(\$1,143,483)
Total		\$72,802,935	\$72,639,267					(\$47,876)	

Schedule LSM-2

Page 2 of 5

⁽¹⁾ Includes \$245.02 to adjust interest related to adjustment made to working capital (see page 3).

⁽²⁾ Includes (\$326.56) to adjust interest related to adjustment made to working capital (see page 3).

	Calculation of Working Capital Supplier Charges and GIS Support Payments					Calculation of Working Capital Renewable Energy Credits										
	(a) Total Non-G1	(b)	(c)	(d) Working	(e)	(f) Supply	(g)	(h)	(i) Working	(j)	(k)	(1)	(m) Internal	(n)	(o) Consulting	(p) Total Costs
	Class DS	GIS	Number of	Capital		Related	Renewable	Number of	Capital		Supply Related	Provision for	Company		Outside	(sum a + b + f +
	Supplier	Support		•		Working	Energy	Days of Lead /			Working Capital	Uncollected	Administrative	Legal	Service	g + k + l + m +
	Charges	Payments	365	((a+b)*c)	Prime Rate	Capital (d * e)	Credits	365	(g * -h)	Prime Rate	(i * j)	Accounts	Costs	Charges	Charges	n + o)
Feb-09	\$7,970,952	\$659	2.81%	\$223,860	4.00%	\$8,954	\$11,640	99.31%	(\$11,559)	4.00%	(\$462)	\$15,603	\$2,366	\$0	\$927	\$8,010,638
Mar-09	\$7,148,430	\$740	2.81%	\$200,764	4.00%	\$8,031	\$0	99.31%	\$0	4.00%	\$0	\$45,065	\$2,366	\$0	\$490	\$7,205,121
Apr-09	\$5,718,491	\$609	2.81%	\$160,605	3.25%	\$5,220	\$108,021	99.31%	(\$107,275)	3.25%	(\$3,486)	\$30,512	\$2,366	\$0	\$0	\$5,861,733
May-09	\$4,635,395	\$596	2.81%	\$130,189	3.25%	\$4,231	\$53,111	99.31%	(\$52,744)	3.25%	(\$1,714)	\$41,175	\$2,366	\$0	\$40,929	\$4,776,088
Jun-09	\$4,037,195	\$535	2.81%	\$113,388	3.25%	\$3,685	\$243,929	99.31%	(\$242,245)	3.25%	(\$7,873)	\$26,210	\$2,366	\$0	\$0	\$4,306,047
Jul-09	\$7,175,952	\$535	2.81%	\$201,531	3.25%	\$6,550	\$468,635	99.31%	(\$465,400)	3.25%	(\$15,125)	\$28,208	\$2,366	\$0	\$0	\$7,667,120
Aug-09	\$7,267,263	\$682	2.81%	\$204,100	3.25%	\$6,633						\$38,746	\$2,366	\$0	\$0	\$7,315,689
Sep-09	\$4,732,898	\$656	2.81%	\$132,929	3.25%	\$4,320						\$23,863	\$2,366	\$0	\$0	\$4,764,103
Oct-09	\$4,780,252	\$698	2.81%	\$134,260	3.25%	\$4,363						\$36,224	\$2,366	\$0	\$0	\$4,823,903
Nov-09	\$3,728,391	\$536	4.61%	\$171,735	3.25%	\$29,213 (1)						\$24,956	\$2,118	\$0	\$0	\$3,785,214
Dec-09	\$7,175,280	\$542	4.61%	\$330,481	3.25%	\$816 (2)						\$28,152	\$2,118	\$0	\$0	\$7,206,908
Jan-10	\$7,050,326	<u>\$553</u>	4.61%	\$324,727	3.25%	\$10,554						\$16,821	\$2,118	<u>\$0</u>	<u>\$0</u>	\$7,080,371
Total	\$71,420,825	\$7,341		\$2,328,569		\$92,570	\$885,337		(\$879,224)		(\$28,661)	\$355,535	\$27,644	\$0	\$42,346	\$72,802,935

⁽¹⁾ Includes \$23,631.46 to adjust working capital for the period May-October 2009 to use 16.81 days lag from the 2008 Lead/Lag Study.

⁽²⁾ Includes (\$9,924.91) to adjust working capital for the period November 2008-March 2009 based on the prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates, and fixed on a monthly basis, as ordered in DG 07-072 by Order No. 25,028.

	(a) Total Non-G1	(b)	(c)	(d)	(e) Non-G1 Class	(f)	(g) Total Billed Non-	(h)
	Class Billed	Unhilled Feeter	Non-G1 Class	Effective Fixed	Unbilled Default	Reversal of	G1 Class Default	Total Dayanua
	Default Service kWh (1)	Unbilled Factor (2)	Unbilled kWh (a * b)	Effective Fixed DSC (3)	Service Revenue (c * d)	prior month unbilled	Service Revenue (1)	Total Revenue (e + f + g)
Feb-09	71,687,177	48.36%	34,667,967	\$0.11239	\$3,896,333	(\$4,439,885)	\$8,079,946	\$7,536,393
Mar-09	65,398,487	53.29%	34,851,079	\$0.11239	\$3,916,913	(\$3,896,333)	\$7,359,168	\$7,379,748
Apr-09	63,320,789	46.03%	29,143,948	\$0.11239	\$3,275,488	(\$3,916,913)	\$7,101,486	\$6,460,062
May-09	56,687,087	53.95%	30,580,273	\$0.08618	\$2,635,408	(\$3,275,488)	\$5,684,776	\$5,044,696
Jun-09	58,973,191	51.68%	30,476,083	\$0.08618	\$2,626,429	(\$2,635,408)	\$5,079,002	\$5,070,023
Jul-09	67,392,122	58.32%	39,306,023	\$0.08618	\$3,387,393	(\$2,626,429)	\$5,809,737	\$6,570,701
Aug-09	74,608,777	51.77%	38,625,156	\$0.08439	\$3,259,577	(\$3,387,393)	\$6,370,485	\$6,242,669
Sep-09	70,310,571	49.63%	34,891,961	\$0.08439	\$2,944,533	(\$3,259,577)	\$5,934,909	\$5,619,865
Oct-09	58,228,492	52.84%	30,765,122	\$0.08439	\$2,596,269	(\$2,944,533)	\$4,912,717	\$4,564,453
Nov-09	57,631,318	53.74%	30,971,292	\$0.08825	\$2,733,217	(\$2,596,269)	\$4,956,084	\$5,093,032
Dec-09	64,628,025	60.03%	38,796,520	\$0.08825	\$3,423,793	(\$2,733,217)	\$5,698,671	\$6,389,248
Jan-10	78,092,243	46.40%	36,236,288	\$0.08825	\$3,197,852	(\$3,423,793)	\$6,894,317	\$6,668,377
Total	786,958,279				\$37,893,204	(\$39,135,237)	\$73,881,300	\$72,639,267

⁽³⁾ Beginning in August 2009, rate shown is "Fixed Power Supply Charge".

		Direct	
	Billed	Estimate of	Unbilled kWh /
	kWh	Unbilled kWh	Billed kWh
Feb-09	74,129,599	35,849,124	48.36%
Mar-09	67,763,862	36,111,595	53.29%
Apr-09	65,825,524	30,296,774	46.03%
May-09	59,199,422	31,935,571	53.95%
Jun-09	61,853,147	31,964,383	51.68%
Jul-09	70,532,225	41,137,468	58.32%
Aug-09	78,861,225	40,826,659	51.77%
Sep-09	75,192,954	37,314,868	49.63%
Oct-09	62,796,629	33,178,705	52.84%
Nov-09	62,064,126	33,353,500	53.74%
Dec-09	69,589,063	41,774,655	60.03%
Jan-10	84,233,155	39,085,788	46.40%

⁽¹⁾ Per billing system(2) Detail of Unbilled Factors for the Residential, Regular General, and Outdoor Lighting Classes:

Supplier Charges and GIS Support Payments (b) (d) (g) (h) (i) (j) (k) (a) Total Non-G1 Working Supply Provision Internal

Calculation of Working Capital

	Class DS Supplier	GIS Support	Number of Days of Lag /	Capital Requirement		Related Working	for Uncollected	Company Administrative	;	Consulting Outside Service	Total Costs (sum a + b + f +
	Charges (1)	Payments	365	((a+b)*c)	Prime Rate	Capital (d * e)	Accounts	Costs	Legal Charges	Charges	g + h + i + j)
May-10	\$4,669,000	\$553	4.36%	\$203,413	3.25%	\$6,611	\$43,200	\$2,118	\$0	\$0	\$4,721,482
Jun-10	\$5,472,500	\$632	4.36%	\$238,419	3.25%	\$7,749	\$47,520	\$2,118	\$0	\$0	\$5,530,518
Jul-10	\$6,770,401	\$748	4.36%	\$294,962	3.25%	\$9,586	\$47,520	\$2,118	\$0	\$0	\$6,830,374
Aug-10	\$6,928,211	\$744	4.36%	\$301,837	3.25%	\$9,810	\$47,520	\$2,118	\$0	\$0	\$6,988,403
Sep-10	\$5,250,425	\$611	4.36%	\$228,744	3.25%	\$7,434	\$38,880	\$2,118	\$0	\$0	\$5,299,468
Oct-10	\$5,245,390	<u>\$601</u>	4.36%	\$228,524	3.25%	<u>\$7,427</u>	\$30,240	<u>\$2,118</u>	<u>\$0</u>	<u>\$0</u>	\$5,285,776
Total	\$34,335,927	\$3,889		\$1,495,899		\$48,617	\$254,880	\$12,708	\$0	\$0	\$34,656,022

⁽¹⁾ Estimates based on monthly average wholesale rate times estimated monthly purchases.

1	Reconciliation	May-10 Estimated \$1,551	Jun-10 Estimated \$1,775	Jul-10 Estimated \$2,101	Aug-10 Estimated \$2,090	Sep-10 Estimated \$1,715	Oct-10 Estimated \$1,688	<u>Total</u> \$10,921
2	Total Costs (Page 2)	<u>\$118,486</u>	<u>\$135,627</u>	<u>\$160,474</u>	<u>\$159,619</u>	<u>\$131,029</u>	<u>\$128,975</u>	<u>\$834,210</u>
3	Reconciliation plus Total Costs (L.1 + L.2)	\$120,037	\$137,402	\$162,575	\$161,709	\$132,744	\$130,663	\$845,131
4	kWh Purchases	63,001,518	72,116,000	85,328,322	84,873,727	69,670,112	<u>68,579,121</u>	443,568,800
5	Total, Before Losses (L.3 / L.4)	\$0.00191	\$0.00191	\$0.00191	\$0.00191	\$0.00191	\$0.00191	\$0.00191
6	Losses	6.40%	<u>6.40%</u>	6.40%	6.40%	6.40%	6.40%	<u>6.40%</u>
7 8	Total Retail Rate - Variable RPS Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed RPS Charge (L.5 * (1+L.6))	\$0.00203	\$0.00203	\$0.00203	\$0.00203	\$0.00203	\$0.00203	\$0.00203

⁽¹⁾ Balance as of January 31, 2010 modified, as detailed below, to reflect accruals for RPS. Figure is then allocated between rate periods (May-October 2010 and November 2010 April 2011) and then to each month, May through October 2010, on equal per kWh basis.

January 31, 2010 actual balance - Schedule LSM-3, Page 2 (\$636,659)

January 31, 2010 actual balance - Schedule LSM-3, Page 2	(\$636,659)	
plus: Non-G1 Class RPS amounts included in rate filings, Aug 2009-Jan 2010 less: Non-G1 Class RPS amounts, CY 2009 requirement, purchased Net Non-G1 Class RPS amounts included in rate filings, Aug 2009-Jan 2010	\$801,297 <u>\$142,992</u> \$658,305	
Total reconciliation for May 1, 2010-April 30, 2011	\$21,646	
kWh purchases forecast May-October 2010 kWh purchases forecast November 2010-April 2011 Total	443,568,800 <u>435,727,296</u> 879,296,096	50.45% 49.55%
Reconciliation amount for May-October 2010 Reconciliation amount for November 2010-April 2011 Total	\$10,921 <u>\$10,726</u> \$21,646	

Schedule LSM-3 Page 2 of 5

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
				Ending Balance			Number of		
		Total Costs	Total Revenue	Before Interest	Average Monthly	Interest	Days /	Computed	Ending Balance with
	Beginning Balance	(Page 3)	(Page 4)	(a + b - c)	Balance ((a+d) / 2)	Rate	Month	Interest	Interest (d + h)
Aug-09	\$0	\$6,830	\$131,974	(\$125,144)	(\$62,572)	3.25%	31	(\$173)	(\$125,316)
Sep-09	(\$125,316)	\$0	\$119,103	(\$244,419)	(\$184,868)	3.25%	30	(\$494)	(\$244,913)
Oct-09	(\$244,913)	\$0	\$96,847	(\$341,760)	(\$293,337)	3.25%	31	(\$810)	(\$342,570)
Nov-09	(\$342,570)	\$6,173	\$121,851	(\$458,248)	(\$400,409)	3.25%	30	(\$1,070)	(\$459,317)
Dec-09	(\$459,317)	\$80,464	\$153,338	(\$532,191)	(\$495,754)	3.25%	31	(\$1,368)	(\$533,560)
Jan-10	(\$533,560)	\$58,55 <u>4</u>	<u>\$160,040</u>	(\$635,046)	(\$584,303)	3.25%	31	<u>(\$1,613)</u>	(\$636,659)
Total		\$152,020	\$783,152					(\$5,527)	

	(a)	(b)	(c)	(d)	(e)	(f)
			Working			
		Number of	Capital			
		Days of Lag /	Requirement		Supply Related Working	
-	Renewable Energy Credits	365	(a*b)	Prime Rate	Capital (c * d)	Total Costs (sum a + e)
Aug-09	\$7,025	(85.52%)	(\$6,008)	3.25%	(\$195)	\$6,830
Sep-09	\$0	(85.52%)	\$0	3.25%	\$0	\$0
Oct-09	\$0	(85.52%)	\$0	3.25%	\$0	\$0
Nov-09	\$6,349	(85.52%)	(\$5,430)	3.25%	(\$176)	\$6,173
Dec-09	\$82,764	(85.52%)	(\$70,778)	3.25%	(\$2,300)	\$80,464
Jan-10	<u>\$60,227</u>	(85.52%)	<u>(\$51,505)</u>	3.25%	<u>(\$1,674)</u>	<u>\$58,554</u>
Total	\$156,366		(\$133,721)		(\$4,346)	\$152,020

	(a) Total Non-G1	(b)	(c)	(d)	(e) Non-G1 Class	(f)	(g) Total Billed Non-	(h)
	Class Billed		Non-G1 Class		Unbilled RPS	Reversal of	G1 Class RPS	
	Default Service	Unbilled Factor	Unbilled kWh	Effective Fixed	Charge Revenue	prior month	Charge Revenue	Total Revenue
	kWh (1)	(2)	(a * b)	RPS Charge	(c * d)	unbilled	(1)	(e + f + g)
					•			•
Aug-09	74,608,777	51.77%	38,625,156	\$0.00179	\$69,139	\$0	\$62,835	\$131,974
Sep-09	70,310,571	49.63%	34,891,961	\$0.00179	\$62,457	(\$69,139)	\$125,785	\$119,103
Oct-09	58,228,492	52.84%	30,765,122	\$0.00179	\$55,070	(\$62,457)	\$104,234	\$96,847
Nov-09	57,631,318	53.74%	30,971,292	\$0.00212	\$65,659	(\$55,070)	\$111,261	\$121,851
Dec-09	64,628,025	60.03%	38,796,520	\$0.00212	\$82,249	(\$65,659)	\$136,748	\$153,338
Jan-10	78,092,243	46.40%	36,236,288	\$0.00212	<u>\$76,821</u>	(\$82,249)	<u>\$165,468</u>	\$160,040
Total	403,499,426				\$411,394	(\$334,573)	\$706,331	\$783,152

⁽¹⁾ Per billing system(2) Detail of Unbilled Factors for the Residential, Regular General, and Outdoor Lighting Classes:

	Billed kWh	Direct Estimate of Unbilled kWh	Unbilled kWh / Billed kWh
Aug-09	78,861,225	40,826,659	51.77%
Sep-09	75,192,954	37,314,868	49.63%
Oct-09	62,796,629	33,178,705	52.84%
Nov-09	62,064,126	33,353,500	53.74%
Dec-09	69,589,063	41,774,655	60.03%
Jan-10	84,233,155	39,085,788	46.40%

	(a)	(b)	(c)	(d)	(e)	(f)
			Working			
		Number of	Capital			
	Renewable Energy Credits	Days of Lag /	Requirement		Supply Related Working	
	(1)	365	(a*b)	Prime Rate	Capital (c * d)	Total Costs (sum a + e)
May-10	\$121,757	(82.65%)	(\$100,631)	3.25%	(\$3,271)	\$118,486
Jun-10	\$139,370	(82.65%)	(\$115,189)	3.25%	(\$3,744)	\$135,627
Jul-10	\$164,904	(82.65%)	(\$136,292)	3.25%	(\$4,429)	\$160,474
Aug-10	\$164,025	(82.65%)	(\$135,566)	3.25%	(\$4,406)	\$159,619
Sep-10	\$134,645	(82.65%)	(\$111,283)	3.25%	(\$3,617)	\$131,029
Oct-10	<u>\$132,535</u>	(82.65%)	<u>(\$109,539)</u>	3.25%	<u>(\$3,560)</u>	<u>\$128,975</u>
Total	\$857,236		(\$708,500)		(\$23,026)	\$834,210

⁽¹⁾ Schedule RSF-4.

Unitil Energy Systems, Inc. Calculation of G1 Large General Service Class Default Service Power Supply Charge

Total

		May-10 Estimated	Jun-10 Estimated	Jul-10 Estimated	<u>Total</u>
1	Reconciliation (1)	(\$2,830)	(\$2,543)	(\$3,178)	(\$8,550)
2	Total Costs (Page 2)	<u>\$752,196</u>	<u>\$652,785</u>	<u>\$843,245</u>	\$2,248,225
3	Reconciliation plus Total Costs (L.1 + L.2)	\$749,366	\$650,242	\$840,067	\$2,239,675
4	kWh Purchases	11,344,763	10,194,853	12,739,542	34,279,157
5	Total, Before Losses (L.3 / L.4)	\$0.06605	\$0.06378	\$0.06594	
6	Losses	<u>4.591%</u>	<u>4.591%</u>	4.591%	
7	Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6))	\$0.06909	\$0.06671	\$0.06897	

(1) Balance as of January 31, 2010 modified, as detailed below, to reflect that current rates (through April 30, 2010) include a charge for the undercollection as of January 31, 2009 and to reflect accruals for RPS. Figure is then allocated between rate periods (May-July 2010, August-October 2010, November 2010-January 2011, and February-April 2011) and then to each month, May through July 2010, on equal per kWh basis.

ay through July 2010, on equal per kWh basis.		
January 31, 2010 actual balance - Schedule LSM-4, Page 2	(\$28,632)	
less: Estimated remaining charge for January 31, 2009 reconciliation - Feb, Mar, Apr 2010		
Estimated kWh Sales February-April 2010	28,703,892	
Amount of reconciliation in current rate	<u>\$0.00363</u>	
Estimated amount of reconciliation to be collected Feb-Apr 2010	\$104,195	
		Note: effective August 1, 2009, RPS
		moved to a separate reconciliation
plus: G1 Class RPS amounts included in rate filings, Jan-Jul 2009	\$100,577	model
Total reconciliation for May 1, 2010-April 30, 2011	(\$32,250)	
kWh purchases forecast May-July 2010	34,279,157	26.51%
kWh purchases forecast August-October 2010	34,094,607	26.37%
kWh purchases forecast November 2010-January 2011	30,519,380	23.60%
kWh purchases forecast February-April 2011	30,401,228	23.51%
Total	129,294,371	
Reconciliation amount for May-July 2010	(\$8,550)	
Reconciliation amount for August-October 2010	(\$8,504)	
Reconciliation amount for November 2010-January 2011	(\$7,612)	
Reconciliation amount for February-April 2011	(\$7,583)	

(\$32,250)

Unitil Energy Systems, Inc. Reconciliation of G1 Class Power Supply Charge Costs and Revenues

	(a)	(b)	(c)	(d) Ending	(e)	(f)	(g)	(h)	(i)
				Balance	Average				
				Before	Monthly				Ending Balance
	Beginning	Total Costs (Page	Total Revenue	Interest	Balance		Number of	Computed	with Interest (d
	Balance	3)	(Page 4)	(a + b - c)	((a+d) / 2)	Interest Rate	Days / Month	Interest	+ h)
Feb-09	\$409,839	\$1,062,393	\$936,548	\$535,684	\$472,761	4.00%	28	\$1,451	\$537,134
Mar-09	\$537,134	\$855,020	\$867,964	\$524,191	\$530,662	4.00%	31	\$1,803	\$525,993
Apr-09	\$525,993	\$809,528	\$833,228	\$502,294	\$514,144	3.25%	30	\$1,373	\$503,667
May-09	\$503,667	\$549,403	\$628,686	\$424,384	\$464,026	3.25%	31	\$1,281	\$425,665
Jun-09	\$425,665	\$443,117	\$727,126	\$141,656	\$283,661	3.25%	30	\$758	\$142,414
Jul-09	\$142,414	\$772,785	\$843,562	\$71,637	\$107,026	3.25%	31	\$295	\$71,933
Aug-09	\$71,933	\$421,332	\$336,919	\$156,346	\$114,139	3.25%	31	\$315	\$156,661
Sep-09	\$156,661	\$366,657	\$459,088	\$64,230	\$110,445	3.25%	30	\$295	\$64,525
Oct-09	\$64,525	\$393,506	\$365,866	\$92,165	\$78,345	3.25%	31	\$216	\$92,381
Nov-09	\$92,381	\$356,745	\$377,526	\$71,600	\$81,990	3.25%	30	\$206 (1)	\$71,806
Dec-09	\$71,806	\$390,538	\$411,851	\$50,493	\$61,150	3.25%	31	\$106 (2)	\$50,599
Jan-10	\$50,599	\$421,732	\$500,994	(\$28,662)	\$10,968	3.25%	31	<u>\$30</u>	(\$28,632)
Total		\$6,842,757	\$7,289,357					\$8,129	

⁽¹⁾ Includes (\$12.60) to adjust interest related to adjustment made to working capital (see page 3).

⁽²⁾ Includes (\$63.16) to adjust interest related to adjustment made to working capital (see page 3).

Redacted

Unitil Energy Systems, Inc. Itemized Costs for G1 Class Default Service Power Supply Charge Schedule LSM-4 Page 3 of 5

			Calculation of Working Capital Calculation of Working Capital Supplier Charges and GIS Support Payments Renewable Energy Credits													
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)
	Total G1 Class	GIS	Number of	Working Capital		Supply Related		Number of	Working Capital		Supply Related	Provision for	Internal Company		Consulting Outside	Total Costs (sum a + b +
	DS Supplier	Support	Days of	Requirement		Working Capital	Renewable Energy	Days of Lead /	Requirement		Working	Uncollected	Administrative	Legal	Service	f + g + k + l +
	Charges	Payments	Lag / 365	((a+b)*c)	Prime Rate	(d * e)	Credits	365	(g * -h)	Prime Rate	Capital (i * j)	Accounts	Costs	Charges	Charges	m + n + o)
Feb-09	\$1,053,681	\$81	3.70%	\$38,946	4.00%	\$1,558	\$1,560	\$1	(\$1,564)	\$0	(\$63)	\$1,924	\$3,537	\$0	\$114	\$1,062,393
Mar-09	\$844,040	\$99	3.70%	\$31,198	4.00%	\$1,248	\$0	\$1	\$0	\$0	\$0	\$6,031	\$3,537	\$0	\$66	\$855,020
Apr-09	\$786,486	\$89	3.70%	\$29,071	3.25%	\$945	\$14,479	\$1	(\$14,512)	\$0	(\$472)	\$4,463	\$3,537	\$0	\$0	\$809,528
May-09	\$525,253	\$94	3.70%	\$19,416	3.25%	\$631	\$7,119	\$1	(\$7,135)	\$0	(\$232)	\$6,520	\$3,537	\$0	\$6,481	\$549,403
Jun-09	\$402,988	\$90	3.70%	\$14,897	3.25%	\$484	\$32,696	\$1	(\$32,770)	\$0	(\$1,065)	\$4,387	\$3,537	\$0	\$0	\$443,117
Jul-09	\$703,170	\$83	3.70%	\$25,991	3.25%	\$845	\$62,815	\$1	(\$62,958)	\$0	(\$2,046)	\$4,382	\$3,537	\$0	\$0	\$772,785
Aug-09	\$413,724	\$62	3.70%	\$15,293	3.25%	\$497						\$3,511	\$3,537	\$0	\$0	\$421,332
Sep-09	\$360,451	\$60	3.70%	\$13,324	3.25%	\$433						\$2,176	\$3,537	\$0	\$0	\$366,657
Oct-09	\$385,861	\$69	3.70%	\$14,264	3.25%	\$464						\$3,575	\$3,537	\$0	\$0	\$393,506
Nov-09	\$352,209	\$50	1.93%	\$6,814	3.25%	(\$1,040)(1)						\$2,349	\$3,177	\$0	\$0	\$356,745
Dec-09	\$386,719	\$43	1.93%	\$7,481	3.25%	(\$1,642)(2)						\$2,242	\$3,177	\$0	\$0	\$390,538
Jan-10	Redacted	\$40	1.93%	Redacted	3.25%	Redacted						Redacted	\$3,177	<u>\$0</u>	<u>\$0</u>	\$421,732
Total	Redacted	\$861		Redacted		Redacted	\$118 668	\$0	(\$118 938)	\$0	(\$3.877)	Redacted	\$41.365	\$0	\$6.661	\$6.842.757

⁽¹⁾ Includes (\$1,261.36) to adjust working capital for the period May-October 2009 to use 7.06 days lag from the 2008 Lead/Lag Study.

⁽²⁾ Includes (\$1,885.52) to adjust working capital for the period November 2008-March 2009 based on the prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates, and fixed on a monthly basis, as ordered in DG 07-072 by Order No. 25,028.

Unitil Energy Systems, Inc. G1 Class Default Service Power Supply Charge Revenue

	(a) (b)		(c) (d)		(e)	(f)	(g) Total Billed G1	(h)
	Total G1 Class		G1 Class		G1 Class Unbilled	Reversal of	Class Default	
	Billed Default	Unbilled Factor	Unbilled kWh	Effective DSC	Default Service	prior month	Service Revenue	Total Revenue
	Service kWh (1)	(2)	(a * b)	(3)	Revenue (c * d)	unbilled	(1)	(e + f + g)
Feb-09	8,840,988	50.36%	4,452,582	\$0.10811	\$481,369	(\$553,967)	\$1,009,146	\$936,548
Mar-09	8,751,605	56.25%	4,922,778	\$0.09527	\$468,993	(\$481,369)	\$880,339	\$867,964
Apr-09	9,262,873	48.64%	4,505,288	\$0.09431	\$424,894	(\$468,993)	\$877,327	\$833,228
May-09	8,976,128	53.44%	4,796,450	\$0.06988	\$335,176	(\$424,894)	\$718,403	\$628,686
Jun-09	9,871,227	50.66%	5,000,986	\$0.07213	\$360,721	(\$335,176)	\$701,581	\$727,126
Jul-09	10,469,114	48.11%	5,036,352	\$0.07982	\$402,002	(\$360,721)	\$802,281	\$843,562
Aug-09	6,761,726	49.43%	3,342,052	\$0.06987	\$233,509	(\$402,002)	\$505,412	\$336,919
Sep-09	6,410,972	57.11%	3,661,515	\$0.06821	\$249,752	(\$233,509)	\$442,845	\$459,088
Oct-09	5,747,300	51.07%	2,934,992	\$0.07227	\$212,112	(\$249,752)	\$403,506	\$365,866
Nov-09	5,424,048	53.04%	2,877,136	\$0.07035	\$202,406	(\$212,112)	\$387,232	\$377,526
Dec-09	5,147,961	54.93%	2,827,998	\$0.08077	\$228,417	(\$202,406)	\$385,840	\$411,851
Jan-10	<u>5,680,442</u>	47.49%	2,697,514	\$0.09073	<u>\$244,745</u>	(\$228,417)	<u>\$484,666</u>	\$500,99 <u>4</u>
Total	91,344,383				\$3,844,096	(\$4,153,318)	\$7,598,579	\$7,289,357

⁽¹⁾ Per billing system(2) Detail of Unbilled Factors for the Large General Class:(3) Beginning in August 2009, rate shown is "Variable Power Supply Charge".

		Direct	
	Billed	Estimate of	Unbilled kWh /
	<u>kWh</u>	Unbilled kWh	Billed kWh
Feb-09	28,080,876	14,142,356	50.36%
Mar-09	26,951,031	15,159,955	56.25%
Apr-09	27,926,042	13,582,705	48.64%
May-09	27,738,173	14,822,066	53.44%
Jun-09	28,584,069	14,481,333	50.66%
Jul-09	31,048,428	14,936,395	48.11%
Aug-09	32,371,261	15,999,826	49.43%
Sep-09	31,169,381	17,801,850	57.11%
Oct-09	28,729,567	14,671,421	51.07%
Nov-09	28,037,649	14,872,308	53.04%
Dec-09	28,372,560	15,586,273	54.93%
Jan-10	28,962,938	13,753,846	47.49%

Redacted

Calculation of Working Capital

3.25%

3.25%

Unitil Energy Systems, Inc. Itemized Costs for G1 Class Default Service Power Supply Charge

Redacted

Redacted

Redacted

Jun-10

Jul-10

Total

Schedule LSM-4 Page 5 of 5

\$652,785

\$843,245

\$2,248,225

			Supp	lier Charges an	nd GIS Suppoi	rt Payments					
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
				Working				Internal			
	Total G1 Class	GIS	Number of	Capital		Supply Related	Provision for	Company		Consulting	Total Costs
	DS Supplier	Support	Days of	Requirement		Working Capital	Uncollected	Administrative	Legal	Outside Service	e (sum a + b + f
	Charges (1)	Payments	Lag / 365	((a+b)*c)	Prime Rate	(d * e)	Accounts	Costs	Charges	Charges	+ g + h + i + j)
	5	000	0.700/	5	0.050/	5	5	Φο 177	00	40	#750.400
May-10	Redacted	\$99	3.76%	Redacted	3.25%	Redacted	Redacted	\$3,177	\$0	\$0	\$752,196

Redacted

Redacted

Redacted

\$3,177

\$3,177

\$9,530

\$0

<u>\$0</u>

\$0

\$0

<u>\$0</u>

\$0

Redacted

Redacted

Redacted

3.76%

3.76%

Redacted

Redacted

Redacted

\$89

<u>\$112</u>

\$301

⁽¹⁾ Estimates based on monthly average wholesale rate times estimated monthly purchases.

		May-10 Estimated	Jun-10 Estimated	Jul-10 Estimated	Total
1	Reconciliation	\$4,315	\$3,877	\$4,845	\$13,038
2	Total Costs (Page 2)	<u>\$21,720</u>	<u>\$19,519</u>	<u>\$24,391</u>	<u>\$65,630</u>
3	Reconciliation plus Total Costs (L.1 + L.2)	\$26,035	\$23,396	\$29,236	\$78,668
4	kWh Purchases	11,344,763	10,194,853	12,739,542	34,279,157
5	Total, Before Losses (L.3 / L.4)	\$0.00229	\$0.00229	\$0.00229	
6	Losses	4.591%	4.591%	<u>4.591%</u>	
7	Total Retail Rate - Variable RPS Charge (L.5 * (1+L.6))	\$0.00240	\$0.00240	\$0.00240	

(1) Balance as of January 31, 2010 modified, as detailed below, to reflect accruals for RPS. Figure is then allocated between rate periods (May-July 2010, August-October 2010, November 2010-January 2011, and February-April 2011) and then to each month, May through July 2010, on equal per kWh basis.

January 31, 2010 actual balance - Schedule LSM-5, Page 2	(\$46,999)	
plus: G1 Class RPS amounts included in rate filings, August 2009-Jan 2010	\$96,175	
less: G1 Class RPS amounts, CY 2009 requirement, purchased	\$18,366	
Net G1 Class RPS amounts included in rate filings, Aug 2009-Jan 2010	\$77,809	
Total reconciliation for May 1, 2009-April 30, 2010	\$49,175	
kWh purchases forecast May-July 2010	34,279,157	26.51%
kWh purchases forecast August-October 2010	34,094,607	26.37%
kWh purchases forecast November 2010-January 2011	30,519,380	23.60%
kWh purchases forecast February-April 2011	<u>30,401,228</u>	23.51%
Total	129,294,371	
Reconciliation amount for May-July 2010	\$13,038	
Reconciliation amount for August-October 2010	\$12,967	
Reconciliation amount for November 2010-January 2011	\$11,608	
Reconciliation amount for February-April 2011	\$11,563	
Total	\$49,175	

Unitil Energy Systems, Inc. Reconciliation of G1 Class RPS Costs and Revenues

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
				Ending Balance			Number of		
		Total Costs	Total Revenue	Before Interest	Average Monthly	Interest	Days /	Computed	Ending Balance with
	Beginning Balance	(Page 3)	(Page 4)	(a + b - c)	Balance ((a+d) / 2)	Rate	Month	Interest	Interest (d + h)
Aug-09	\$0	\$915	\$13,105	(\$12,191)	(\$6,095)	3.25%	31	(\$17)	(\$12,207)
Sep-09	(\$12,207)	\$0	\$12,990	(\$25,197)	(\$18,702)	3.25%	30	(\$50)	(\$25,247)
Oct-09	(\$25,247)	\$0	\$9,690	(\$34,937)	(\$30,092)	3.25%	31	(\$83)	(\$35,020)
Nov-09	(\$35,020)	\$827	\$9,231	(\$43,425)	(\$39,223)	3.25%	30	(\$105)	(\$43,530)
Dec-09	(\$43,530)	\$10,775	\$8,770	(\$41,525)	(\$42,527)	3.25%	31	(\$117)	(\$41,642)
Jan-10	(\$41,642)	<u>\$7,064</u>	<u>\$12,299</u>	(\$46,877)	(\$44,260)	3.25%	31	<u>(\$122)</u>	(\$46,999)
Total		\$19,580	\$66,085					(\$494)	

			Calculati	Capital		
	(a)	(b)	(c)	(d)	(e)	(f)
			Working			
		Number of	Capital			
		Days of Lag /	Requirement		Supply Related Working	
_	Renewable Energy Credits	365	(a*b)	Prime Rate	Capital (c * d)	Total Costs (sum a + e)
Aug-09	\$942	(88.35%)	(\$832)	3.25%	(\$27)	\$915
Sep-09	\$0	(88.35%)	\$0	3.25%	\$0	\$0
Oct-09	\$0	(88.35%)	\$0	3.25%	\$0	\$0
Nov-09	\$851	(88.35%)	(\$752)	3.25%	(\$24)	\$827
Dec-09	\$11,093	(88.35%)	(\$9,801)	3.25%	(\$319)	\$10,775
Jan-10	<u>\$7,273</u>	(88.35%)	<u>(\$6,425)</u>	3.25%	<u>(\$209)</u>	<u>\$7,064</u>
Total	\$20,159		(\$17,810)		(\$579)	\$19,580

Unitil Energy Systems, Inc. G1 Class Default Service Renewable Portfolio Standard Charge Revenue

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
	Total G1 Class Billed Default	Unbilled Factor	G1 Class Unbilled	Effective Variable RPS	G1 Class Unbilled RPS Charge	Reversal of prior month	Total Billed G1 Class RPS Charge	Total Revenue
	Service kWh (1)	(2)	kWh (a * b)	Charge	Revenue (c * d)	unbilled	Revenue (1)	(e + f + g)
Aug-09	6,761,726	49.43%	3,342,052	\$0.00193	\$6,450	\$0	\$6,655	\$13,105
Sep-09	6,410,972	57.11%	3,661,515	\$0.00193	\$7,067	(\$6,450)	\$12,373	\$12,990
Oct-09	5,747,300	51.07%	2,934,992	\$0.00193	\$5,665	(\$7,067)	\$11,092	\$9,690
Nov-09	5,424,048	53.04%	2,877,136	\$0.00172	\$4,949	(\$5,665)	\$9,947	\$9,231
Dec-09	5,147,961	54.93%	2,827,998	\$0.00172	\$4,864	(\$4,949)	\$8,855	\$8,770
Jan-10	5,680,442	47.49%	2,697,514	\$0.00224	\$6,042	(\$4,864)	\$11,120	\$12,299
Total	35,172,449				\$35,037	(\$28,994)	\$60,043	\$66,085

⁽¹⁾ Per billing system(2) Detail of Unbilled Factors for the Large General Class:

	Billed kWh	Direct Estimate of Unbilled kWh	Unbilled kWh / Billed kWh
Aug-09	32,371,261	15,999,826	49.43%
Sep-09	31,169,381	17,801,850	57.11%
Oct-09	28,729,567	14,671,421	51.07%
Nov-09	28,037,649	14,872,308	53.04%
Dec-09	28,372,560	15,586,273	54.93%
Jan-10	28.962.938	13.753.846	47.49%

Unitil Energy Systems, Inc. Itemized Costs for G1 Class Default Service Renewable Portfolio Standard Charge

		<u> </u>	Calculati	Capital			
	(a)	(b)	(c)	(d)	(e)	(f)	
			Working				
		Number of	Capital				
	Renewable Energy Credits	Days of Lag /	Requirement		Supply Related Working		
-	(1)	365	(a*b)	Prime Rate	Capital (c * d)	Total Costs (sum a + e)	
M 40	#00.040	(04 550/)	(\$40.405)	0.050/	(# 504)	#04.700	
May-10	\$22,312	(81.55%)	(\$18,195)	3.25%	(\$591)	\$21,720	
Jun-10	\$20,050	(81.55%)	(\$16,351)	3.25%	(\$531)	\$19,519	
Jul-10	<u>\$25,055</u>	(81.55%)	<u>(\$20,432)</u>	3.25%	<u>(\$664)</u>	<u>\$24,391</u>	
Total	\$67,417		(\$54,979)		(\$1,787)	\$65,630	

⁽¹⁾ Schedule RSF-4.

Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

Residential Rate D 500 kWh Bill

	2/1/2010	5/1/2010					%
Rate Components	Current Rate	As Revised	Difference	Current Bill*	As Revised Bill*	Difference	Difference to Total Bill
Customer Charge	\$8.40	\$8.40	\$0.00	\$8.40	\$8.40	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge							
First 250 kWh	\$0.01810	\$0.01810	\$0.00000	\$4.53	\$4.53	\$0.00	0.0%
Excess 250 kWh	\$0.02310	\$0.02310	\$0.00000	\$5.78	\$5.78	\$0.00	0.0%
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$7.13	\$7.13	\$0.00	0.0%
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000	\$2.48	\$2.48	\$0.00	0.0%
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$1.65	\$1.65	\$0.00	0.0%
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	<u>\$45.19</u>	<u>\$42.45</u>	<u>(\$2.74)</u>	<u>-3.6%</u>
First 250 kWh	\$0.13097	\$0.12549	(\$0.00548)			-	
Excess 250 kWh	\$0.13597	\$0.13049	(\$0.00548)				
Total Bill				\$75.14	\$72.40	(\$2.74)	-3.6%

^{*} Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

Regular General	Regular General G2 Quick Recovery Water Heating and Space Heating 2,000 kWh Typical Bill									
	2/1/2010	5/1/2010					%			
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill*	As Revised Bill*	<u>Difference</u>	Difference to Total Bill			
Customer Charge	\$3.75	\$3.75	\$0.00	\$3.75	\$3.75	\$0.00	0.0%			
	<u>\$/kWh</u>	<u>\$/kWh</u>								
Distribution Charge	\$0.02088	\$0.02088	\$0.00000	\$41.76	\$41.76	\$0.00	0.0%			
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$28.50	\$28.50	\$0.00	0.0%			
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000	\$9.90	\$9.90	\$0.00	0.0%			
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$6.60	\$6.60	\$0.00	0.0%			
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	<u>\$180.74</u>	\$169.78	<u>(\$10.96)</u>	<u>-4.0%</u>			
Total	\$0.13375	\$0.12827	(\$0.00548)	\$267.50	\$256.54	(\$10.96)	-4.0%			
Total Bill			,	\$271.25	\$260.29	(\$10.96)	-4.0%			

Regular General G2 kWh Meter 125 kWh Typical Bill										
	2/1/2010	5/1/2010					% Difference to			
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill*	As Revised Bill*	<u>Difference</u>	Total Bill			
Customer Charge	\$8.40	\$8.40	\$0.00	\$8.40	\$8.40	\$0.00	0.0%			
	<u>\$/kWh</u>	<u>\$/kWh</u>								
Distribution Charge	\$0.02975	\$0.02975	\$0.00000	\$3.72	\$3.72	\$0.00	0.0%			
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$1.78	\$1.78	\$0.00	0.0%			
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000	\$0.62	\$0.62	\$0.00	0.0%			
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$0.41	\$0.41	\$0.00	0.0%			
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	<u>\$11.30</u>	<u>\$10.61</u>	<u>(\$0.69)</u>	<u>-2.6%</u>			
Total	\$0.14262	\$0.13714	(\$0.00548)	\$17.83	\$17.14	(\$0.69)	-2.6%			
Total Bill				\$26.23	\$25.54	(\$0.69)	-2.6%			

^{*} Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

	Regular Gener	al G2 Deman	d, 10 kW, 3,00	0 kWh Typical	Bill		
	2/1/2010	5/1/2010					%
Rate Components	Current Rate	As revised	<u>Difference</u>	Current Bill*	As Revised Bill*	<u>Difference</u>	Difference to Total Bill
Customer Charge	\$11.00	\$11.00	\$0.00	\$11.00	\$11.00	\$0.00	0.0%
	<u>All kW</u>	<u>All kW</u>					
Distribution Charge	\$7.03	\$7.03	\$0.00	\$70.30	\$70.30	\$0.00	0.0%
Stranded Cost Charge	<u>\$0.87</u>	<u>\$0.87</u>	<u>\$0.00</u>	<u>\$8.70</u>	<u>\$8.70</u>	<u>\$0.00</u>	<u>0.0%</u>
Total	\$7.90	\$7.90	\$0.00	\$79.00	\$79.00	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$42.75	\$42.75	\$0.00	0.0%
Stranded Cost Charge	\$0.00167	\$0.00167	\$0.00000	\$5.01	\$5.01	\$0.00	0.0%
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$9.90	\$9.90	\$0.00	0.0%
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	<u>\$271.11</u>	<u>\$254.67</u>	<u>(\$16.44)</u>	<u>-3.9%</u>
Total	\$0.10959	\$0.10411	(\$0.00548)	\$328.77	\$312.33	(\$16.44)	-3.9%
Total Bil	I			\$418.77	\$402.33	(\$16.44)	-3.9%

	Large Gene	eral - G1 550 k	Va, 200,000 k	Wh Typical Bil	<u>L</u>		
	2/1/2010	5/1/2010					% Difference to
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill*	As Revised Bill*	<u>Difference</u>	Total Bill
Customer Charge	\$108.86	\$108.86	\$0.00	\$108.86	\$108.86	\$0.00	0.0%
Distribution Charge Stranded Cost Charge Total	All kVa \$5.69 <u>\$1.24</u> \$6.93	All kVa \$5.69 <u>\$1.24</u> \$6.93	\$0.00 <u>\$0.00</u> \$0.00	\$3,129.50 \$682.00 \$3,811.50	\$3,129.50 <u>\$682.00</u> \$3,811.50	\$0.00 <u>\$0.00</u> \$0.00	0.0% <u>0.0%</u> 0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$2,850.00	\$2,850.00	\$0.00	0.0%
Stranded Cost Charge	\$0.00147	\$0.00147	\$0.00000	\$294.00	\$294.00	\$0.00	0.0%
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$660.00	\$660.00	\$0.00	0.0%
Default Service Charge	\$0.08812	\$0.07066	(\$0.01746)	\$17,624.00	\$14,132.00	(\$3,492.00)	<u>-13.8%</u>
Total	\$0.10714	\$0.08968	(\$0.01746)	\$21,428.00	\$17,936.00	(\$3,492.00)	-13.8%
Total Bill				\$25,348.36	\$21,856.36	(\$3,492.00)	-13.8%

^{*} Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Typical Bill Impacts for Residential Rate Class based on Mean and Median Usage

Residential Rate D 645 kWh Bill - Mean Use*

	2/1/2010	5/1/2010					%
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill**	As Revised Bill**	Difference	Difference to Total Bill
Customer Charge	\$8.40	\$8.40	\$0.00	\$8.40	\$8.40	\$0.00	0.0%
	\$/kWh	<u>\$/kWh</u>					
Distribution Charge							
First 250 kWh	\$0.01810	\$0.01810	\$0.00000	\$4.53	\$4.53	\$0.00	0.0%
Excess 250 kWh	\$0.02310	\$0.02310	\$0.00000	\$9.12	\$9.12	\$0.00	0.0%
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$9.19	\$9.19	\$0.00	0.0%
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000	\$3.19	\$3.19	\$0.00	0.0%
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$2.13	\$2.13	\$0.00	0.0%
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	\$58.29	<u>\$54.75</u>	(\$3.53)	<u>-3.7%</u>
First 250 kWh	\$0.13097	\$0.12549	(\$0.00548)		<u></u>		
Excess 250 kWh	\$0.13597	\$0.13049	(\$0.00548)				
Total Bill			,	\$94.85	\$91.32	(\$3.53)	-3.7%

Residential Rate D 540 kWh Bill - Median Use*

	2/1/2010	5/1/2010					%
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill**	As Revised Bill**	Difference	Difference to Total Bill
Customer Charge	\$8.40	\$8.40	\$0.00	\$8.40	\$8.40	\$0.00	0.0%
	\$/kWh	<u>\$/kWh</u>					
Distribution Charge							
First 250 kWh	\$0.01810	\$0.01810	\$0.00000	\$4.53	\$4.53	\$0.00	0.0%
Excess 250 kWh	\$0.02310	\$0.02310	\$0.00000	\$6.70	\$6.70	\$0.00	0.0%
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000	\$7.70	\$7.70	\$0.00	0.0%
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000	\$2.67	\$2.67	\$0.00	0.0%
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000	\$1.78	\$1.78	\$0.00	0.0%
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)	\$48.80	<u>\$45.84</u>	(\$2.96)	<u>-3.7%</u>
First 250 kWh	\$0.13097	\$0.12549	(\$0.00548)				
Excess 250 kWh	\$0.13597	\$0.13049	(\$0.00548)				
Total Bill			•	\$80.57	\$77.61	(\$2.96)	-3.7%

^{*} Based on billing period January through December 2009.
** Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Average Class Bill Impacts Due to Proposed Rate Changes Effective May 1, 2010

(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
Class of Service	Number of Customers	Annual kWh <u>Sales</u>	Annual kW / kVA <u>Sales</u>	Proposed DSC Change \$	Estimated Annual Revenue \$ Under Present Rates	Estimated Annual Revenue \$ Under Proposed Rates	Proposed Net Change Revenue \$	% Change DSC <u>Revenue</u>
Residential	738,543	486,378,217	n/a	(\$2,665,353)	\$71,492,071	\$68,826,718	(\$2,665,353)	(3.7%)
General Service	125,046	354,008,286	1,298,686	(\$1,939,965)	\$50,569,602	\$48,629,637	(\$1,939,965)	(3.8%)
Large General Service	1,822	364,679,187	996,528	(\$6,367,299)	\$46,006,880	\$39,639,581	(\$6,367,299)	(13.8%)
Outdoor Lighting	117,884	9,206,974	n/a	(\$50,454)	\$2,275,987	\$2,225,533	(\$50,454)	(2.2%)
Total	983,295	1,214,272,664		(\$11,023,071)	\$170,344,540	\$159,321,469	(\$11,023,071)	(6.5%)

⁽B), (C), (D) Test year billing determinants in DE 05-178

⁽E) Difference in proposed rate and current rate, times the billing determinants shown in Column (C). The proposed and current DSC for the G1 class used in this analysis are based on the average of the DSC for each 3-month period.

⁽F) Based on current rates times billing determinants shown in Columns (B), (C) and (D).

⁽G) Sum of Columns (E) and (F)

⁽H) Column (G) minus Column (F)

⁽I) Column (H) divided by Column (F)

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on D Rate Customers

Average <u>kWh</u>	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
125	\$24.77	\$24.09	(\$0.69)	(2.8%)
250	\$41.14	\$39.77	(\$1.37)	(3.3%)
500	\$75.14	\$72.40	(\$2.74)	(3.6%)
600	\$88.73	\$85.44	(\$3.29)	(3.7%)
750	\$109.13	\$105.02	(\$4.11)	(3.8%)
1,000	\$143.12	\$137.64	(\$5.48)	(3.8%)
1,250	\$177.11	\$170.26	(\$6.85)	(3.9%)
1,500	\$211.11	\$202.89	(\$8.22)	(3.9%)
2,000	\$279.09	\$268.13	(\$10.96)	(3.9%)
3,500	\$483.05	\$463.87	(\$19.18)	(4.0%)
5,000	\$687.00	\$659.60	(\$27.40)	(4.0%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
Customer Charge	\$8.40	\$8.40	\$0.00
	<u>kWh</u>	<u>kWh</u>	<u>kWh</u>
Distribution Charge: First 250 kWh	\$0.01810	\$0.01810	\$0.00000
Excess 250 kWh	\$0.02310	\$0.02310	\$0.00000
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)
TOTAL First 250 kWh	\$0.13097	\$0.12549	(\$0.00548)
Excess 250 kWh	\$0.13597	\$0.13049	(\$0.00548)

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on G2 Rate Customers

Load <u>Factor</u>	Average Monthly <u>kW</u>	Average Monthly <u>kWh</u>	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
20%	5	730	\$130.50	\$126.50	(\$4.00)	(3.1%)
20%	10	1,460	\$250.00	\$242.00	(\$8.00)	(3.2%)
20%	15	2,190	\$369.50	\$357.50	(\$12.00)	(3.2%)
20%	25	3,650	\$608.50	\$588.50	(\$20.00)	(3.3%)
20%	50	7,300	\$1,206.01	\$1,166.00	(\$40.00)	(3.3%)
20%	75	10,950	\$1,803.51	\$1,743.50	(\$60.01)	(3.3%)
20%	100	14,600	\$2,401.01	\$2,321.01	(\$80.01)	(3.3%)
20%	150	21,900	\$3,596.02	\$3,476.01	(\$120.01)	(3.3%)
36%	5	1,314	\$194.50	\$187.30	(\$7.20)	(3.7%)
36%	10	2,628	\$378.00	\$363.60	(\$14.40)	(3.8%)
36%	15	3,942	\$561.50	\$539.90	(\$21.60)	(3.8%)
36%	25	6,570	\$928.51	\$892.50	(\$36.00)	(3.9%)
36%	50	13,140	\$1,846.01	\$1,774.01	(\$72.01)	(3.9%)
36%	75	19,710	\$2,763.52	\$2,655.51	(\$108.01)	(3.9%)
36%	100	26,280	\$3,681.03	\$3,537.01	(\$144.01)	(3.9%)
36%	150	39,420	\$5,516.04	\$5,300.02	(\$216.02)	(3.9%)
50%	5	1,825	\$250.50	\$240.50	(\$10.00)	(4.0%)
50%	10	3,650	\$490.00	\$470.00	(\$20.00)	(4.1%)
50%	15	5,475	\$729.51	\$699.50	(\$30.00)	(4.1%)
50%	25	9,125	\$1,208.51	\$1,158.50	(\$50.01)	(4.1%)
50%	50	18,250	\$2,406.02	\$2,306.01	(\$100.01)	(4.2%)
50%	75	27,375	\$3,603.53	\$3,453.51	(\$150.02)	(4.2%)
50%	100	36,500	\$4,801.04	\$4,601.02	(\$200.02)	(4.2%)
50%	150	54,750	\$7,196.05	\$6,896.02	(\$300.03)	(4.2%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
Customer Charge	\$11.00	\$11.00	\$0.00
	<u>All kW</u>	<u>All kW</u>	All kW
Distribution Charge	\$7.03	\$7.03	\$0.00
Stranded Cost Charge	<u>\$0.87</u>	<u>\$0.87</u>	\$0.00
TOTAL	\$7.90	\$7.90	\$0.00
	<u>kWh</u>	<u>kWh</u>	<u>kWh</u>
Distribution Charge	\$0.00000	\$0.0000	\$0.00000
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000
Stranded Cost Charge	\$0.00167	\$0.00167	\$0.00000
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000
Default Service Charge	\$0.09037	<u>\$0.08489</u>	(\$0.00548)
TOTAL	\$0.10959	\$0.10411	(\$0.00548)

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on G2 kWh Meter Rate Customers

Average Monthly <u>kWh</u>	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
15	\$10.54	\$10.46	(\$0.08)	(0.8%)
75	\$19.10	\$18.69	(\$0.41)	(2.2%)
150	\$29.79	\$28.97	(\$0.82)	(2.8%)
250	\$44.06	\$42.69	(\$1.37)	(3.1%)
350	\$58.32	\$56.40	(\$1.92)	(3.3%)
450	\$72.58	\$70.11	(\$2.47)	(3.4%)
550	\$86.84	\$83.83	(\$3.01)	(3.5%)
650	\$101.10	\$97.54	(\$3.56)	(3.5%)
750	\$115.37	\$111.26	(\$4.11)	(3.6%)
900	\$136.76	\$131.83	(\$4.93)	(3.6%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
kWh Meter Customer Charge	\$8.40	\$8.40	\$0.00
	All kWh	All kWh	All kWh
Distribution Charge	\$0.02975	\$0.02975	\$0.00000
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000
Default Service Charge	<u>\$0.09037</u>	\$0.08489	(\$0.00548)
TOTAL	\$0.14262	\$0.13714	(\$0.00548)

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on G2 QRWH and SH Rate Customers

Average <u>kWh</u>	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
100	\$17.13	\$16.58	(\$0.55)	(3.2%)
200	\$30.50	\$29.40	(\$1.10)	(3.6%)
300	\$43.88	\$42.23	(\$1.64)	(3.7%)
400	\$57.25	\$55.06	(\$2.19)	(3.8%)
500	\$70.63	\$67.89	(\$2.74)	(3.9%)
750	\$104.06	\$99.95	(\$4.11)	(3.9%)
1,000	\$137.50	\$132.02	(\$5.48)	(4.0%)
1,500	\$204.38	\$196.16	(\$8.22)	(4.0%)
2,000	\$271.25	\$260.29	(\$10.96)	(4.0%)
2,500	\$338.13	\$324.43	(\$13.70)	(4.1%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
Customer Charge	\$3.75	\$3.75	\$0.00
	<u>All kWh</u>	<u>All kWh</u>	All kWh
Distribution Charge	\$0.02088	\$0.02088	\$0.00000
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)
TOTAL	\$0.13375	\$0.12827	(\$0.00548)

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on G1 Rate Customers

Load <u>Factor</u>	Average Monthly <u>kVa</u>	Average Monthly <u>kWh</u>	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
25.0%	200	36,500	\$5,405.47	\$4,768.18	(\$637.29)	(11.8%)
25.0%	400	73,000	\$10,702.08	\$9,427.50	(\$1,274.58)	(11.9%)
25.0%	600	109,500	\$15,998.69	\$14,086.82	(\$1,911.87)	(12.0%)
25.0%	800	146,000	\$21,295.30	\$18,746.14	(\$2,549.16)	(12.0%)
25.0%	1,000	182,500	\$26,591.91	\$23,405.46	(\$3,186.45)	(12.0%)
25.0%	1,500	273,750	\$39,833.44	\$35,053.76	(\$4,779.68)	(12.0%)
25.0%	2,000	365,000	\$53,074.96	\$46,702.06	(\$6,372.90)	(12.0%)
25.0%	2,500	456,250	\$66,316.49	\$58,350.36	(\$7,966.13)	(12.0%)
25.0%	3,000	547,500	\$79,558.01	\$69,998.66	(\$9,559.35)	(12.0%)
40.0%	200	58,400	\$7,751.84	\$6,732.17	(\$1,019.66)	(13.2%)
40.0%	400	116,800	\$15,394.81	\$13,355.48	(\$2,039.33)	(13.2%)
40.0%	600	175,200	\$23,037.79	\$19,978.80	(\$3,058.99)	(13.3%)
40.0%	800	233,600	\$30,680.76	\$26,602.11	(\$4,078.66)	(13.3%)
40.0%	1,000	292,000	\$38,323.74	\$33,225.42	(\$5,098.32)	(13.3%)
40.0%	1,500	438,000	\$57,431.18	\$49,783.70	(\$7,647.48)	(13.3%)
40.0%	2,000	584,000	\$76,538.62	\$66,341.98	(\$10,196.64)	(13.3%)
40.0%	2,500	730,000	\$95,646.06	\$82,900.26	(\$12,745.80)	(13.3%)
40.0%	3,000	876,000	\$114,753.50	\$99,458.54	(\$15,294.96)	(13.3%)
57.0%	200	83,220	\$10,411.05	\$8,958.03	(\$1,453.02)	(14.0%)
57.0%	400	166,440	\$20,713.24	\$17,807.20	(\$2,906.04)	(14.0%)
57.0%	600	249,660	\$31,015.43	\$26,656.37	(\$4,359.06)	(14.1%)
57.0%	800	332,880	\$41,317.62	\$35,505.54	(\$5,812.08)	(14.1%)
57.0%	1,000	416,100	\$51,619.81	\$44,354.71	(\$7,265.11)	(14.1%)
57.0%	1,500	624,150	\$77,375.29	\$66,477.63	(\$10,897.66)	(14.1%)
57.0%	2,000	832,200	\$103,130.77	\$88,600.56	(\$14,530.21)	(14.1%)
57.0%	2,500	1,040,250	\$128,886.25	\$110,723.48	(\$18,162.77)	(14.1%)
57.0%	3,000	1,248,300	\$154,641.72	\$132,846.40	(\$21,795.32)	(14.1%)
71.0%	200	103,660	\$12,600.99	\$10,791.09	(\$1,809.90)	(14.4%)
71.0%	400	207,320	\$25,093.12	\$21,473.32	(\$3,619.81)	(14.4%)
71.0%	600	310,980	\$37,585.26	\$32,155.55	(\$5,429.71)	(14.4%)
71.0%	800	414,640	\$50,077.39	\$42,837.78	(\$7,239.61)	(14.5%)
71.0%	1,000	518,300	\$62,569.52	\$53,520.00	(\$9,049.52)	(14.5%)
71.0%	1,500	777,450	\$93,799.85	\$80,225.58	(\$13,574.28)	(14.5%)
71.0%	2,000	1,036,600	\$125,030.18	\$106,931.15	(\$18,099.04)	(14.5%)
71.0%	2,500	1,295,750	\$156,260.52	\$133,636.72	(\$22,623.80)	(14.5%)
71.0%	3,000	1,554,900	\$187,490.85	\$160,342.29	(\$27,148.55)	(14.5%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
Customer Charge	\$108.86	\$108.86	\$0.00
Distribution Charge Stranded Cost Charge TOTAL	All kVA \$5.69 \$1.24 \$6.93	All kVA \$5.69 \$1.24 \$6.93	All kVA \$0.00 \$0.00 \$0.00
Distribution Charge External Delivery Charge Stranded Cost Charge System Benefits Charge Default Service Charge* TOTAL	All kWh \$0.00000 \$0.01425 \$0.00147 \$0.00330 \$0.08812 \$0.10714	All kWh \$0.00000 \$0.01425 \$0.00147 \$0.00330 \$0.07066 \$0.08968	All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 (\$0.01746) (\$0.01746)

 $^{^{\}star}$ Default Service Charges shown are based on the average of the DSC for each 3-month period.

Unitil Energy Systems, Inc. Typical Bill Impacts - February 1, 2010 versus May 1, 2010 Impacts do NOT include the Electricity Consumption Tax Impact on OL Rate Customers

	Nominal <u>Watts</u>	<u>Lumens</u>	Average Monthly kWh	Total Bill Using Rates <u>2/1/2010</u>	Total Bill Using Rates <u>5/1/2010</u>	Total <u>Difference</u>	% Total <u>Difference</u>
	Mercury Vapor:						
1	100	3,500	40	\$12.39	\$12.18	(\$0.22)	(1.8%)
2	175	7,000	67	\$17.10	\$16.74	(\$0.37)	(2.1%)
3	250	11,000	95	\$21.67	\$21.15	(\$0.52)	(2.4%)
4	400	20,000	154	\$30.61	\$29.77	(\$0.84)	(2.8%)
5	1,000	60,000	388	\$71.08	\$68.96	(\$2.13)	(3.0%)
6	250	11,000	95	\$22.45	\$21.93	(\$0.52)	(2.3%)
7	400	20,000	154	\$31.62	\$30.78	(\$0.84)	(2.7%)
8	1,000	60,000	388	\$68.05	\$65.93	(\$2.13)	(3.1%)
9	100	3,500	40	\$12.47	\$12.26	(\$0.22)	(1.8%)
10	175	7,000	67	\$16.50	\$16.14	(\$0.37)	(2.2%)
Hig	h Pressure Sodium:						
11	50	4,000	21	\$10.41	\$10.30	(\$0.12)	(1.1%)
12	100	9,500	43	\$14.03	\$13.80	(\$0.24)	(1.7%)
13	150	16,000	60	\$15.99	\$15.66	(\$0.33)	(2.1%)
14	250	30,000	101	\$23.22	\$22.67	(\$0.55)	(2.4%)
15	400	50,000	161	\$33.33	\$32.45	(\$0.88)	(2.6%)
16	1,000	140,000	398	\$71.86	\$69.68	(\$2.18)	(3.0%)
17	150	16,000	60	\$17.56	\$17.23	(\$0.33)	(1.9%)
18	250	30,000	101	\$24.30	\$23.75	(\$0.55)	(2.3%)
19	400	50,000	161	\$32.97	\$32.09	(\$0.88)	(2.7%)
20	1,000	140,000	398	\$72.10	\$69.92	(\$2.18)	(3.0%)
21	50	4,000	21	\$9.74	\$9.63	(\$0.12)	(1.2%)
22	100	95,000	43	\$13.24	\$13.01	(\$0.24)	(1.8%)

	Rates - Effective February 1, 2010	Rates - Proposed May 1, 2010	Difference
Customer Charge	\$0.00	\$0.00	\$0.00
	All kWh	All kWh	All kWh
Distribution Charge	\$0.00000	\$0.0000	\$0.00000
External Delivery Charge	\$0.01425	\$0.01425	\$0.00000
Stranded Cost Charge	\$0.00495	\$0.00495	\$0.00000
System Benefits Charge	\$0.00330	\$0.00330	\$0.00000
Default Service Charge	\$0.09037	\$0.08489	(\$0.00548)
OTAL	\$0.11287	\$0.10739	(\$0.00548)
uminaire Charges For Year	Round Service:		
	Mercury Vapor Rate/Mo.	Mercury Vapor Rate/Mo.	Mercury Vapor Rate/Mo.
	1 \$7.88	\$7.88	\$0.00
	2 \$9.54	\$9.54	\$0.00
	3 \$10.95	\$10.95	\$0.00
	4 \$13.23	\$13.23	\$0.00
	5 \$27.29	\$27.29	\$0.00
	6 \$11.73	\$11.73	\$0.00
	7 \$14.24	\$14.24	\$0.00
	8 \$24.26	\$24.26	\$0.00
	9 \$7.96	\$7.96	\$0.00
	10 \$8.94	\$8.94	\$0.00
	Sodium Vapor Rate/Mo.	Sodium Vapor Rate/Mo.	Sodium Vapor Rate/Mo.
	11 \$8.04	\$8.04	\$0.00
	12 \$9.18	\$9.18	\$0.00
	13 \$9.22	\$9.22	\$0.00
	14 \$11.82	\$11.82	\$0.00
	15 \$15.16	\$15.16	\$0.00
	16 \$26.94	\$26.94	\$0.00
	17 \$10.79	\$10.79	\$0.00
	18 \$12.90	\$12.90	\$0.00
	19 \$14.80	\$14.80	\$0.00
	20 \$27.18	\$27.18	\$0.00
	21 \$7.37	\$7.37	\$0.00
	22 \$8.39	\$8.39	\$0.00